Exchange21

Spring Edition | Virtual
May 4 - 6

PLANISWARE WORKSHOPS

planisware.com/exchange21-spring

BIBOX, A NEW WINDOW INTO YOUR PLANISWARE DATA

For a long time Planisware Enterprise has been labeled as the “single source of truth” for many aspects of the project, program and portfolio management by our customers. Providing easier access to key data with dedicated BI tools is now made easier with the introduction of BIBOX. This workshop will introduce you to the new capability enabled by BIBOX and demonstrate how it fits into the current platform’s reporting strategy.

PRESENTERS

Jean-Pascal Casagrande
Account Executive
Driven by his appetite for understanding and solutioning customer problems as a Planisware consultant for almost 2 decades, Jean-Pascal recently joined our sales organization.

Anh-Thy Le
Principal Consultant
With over eight years of experience, Anh-Thy has helped organizations across a variety of industries leveraging their data to extract meaningful insights.

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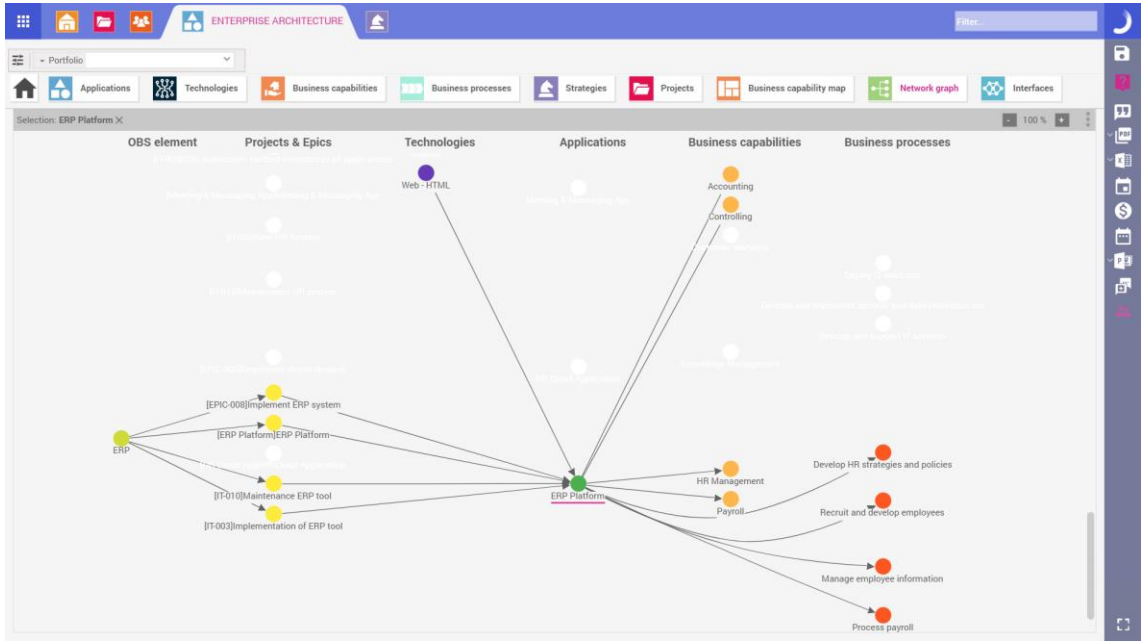
BUILD YOUR STRATEGIC BLUEPRINT WITH ENTERPRISE ARCHITECTURE

Learn how to leverage Enterprise Architecture concepts and capabilities within Planisware E7 to build a strong foundation for your business processes, strategies, and technological infrastructure.

On the Agenda:

- Application Roadmapping to understand the life cycle of your IT infrastructure
- An Application Profit & Loss driven by integrated project costs to calculate the true total cost of ownership for each of your technologies
- The Business Capability Matrix to visualize the capabilities your organization is using to meet its vision
- A newly configurable network graph report that maps the interdependencies of how your technologies, applications, and projects enable crucial business processes and capabilities



PRESENTERS

AJ Thomas
Solutions Engineer
AJ is a Solutions Engineer, with over 5 years of experience implementing Planisware across a variety of industries.

Heidi Guenther
Solutions Engineer
Heidi is passionate about helping customers achieve data driven insights to better understand their portfolio and make effective strategic decisions.

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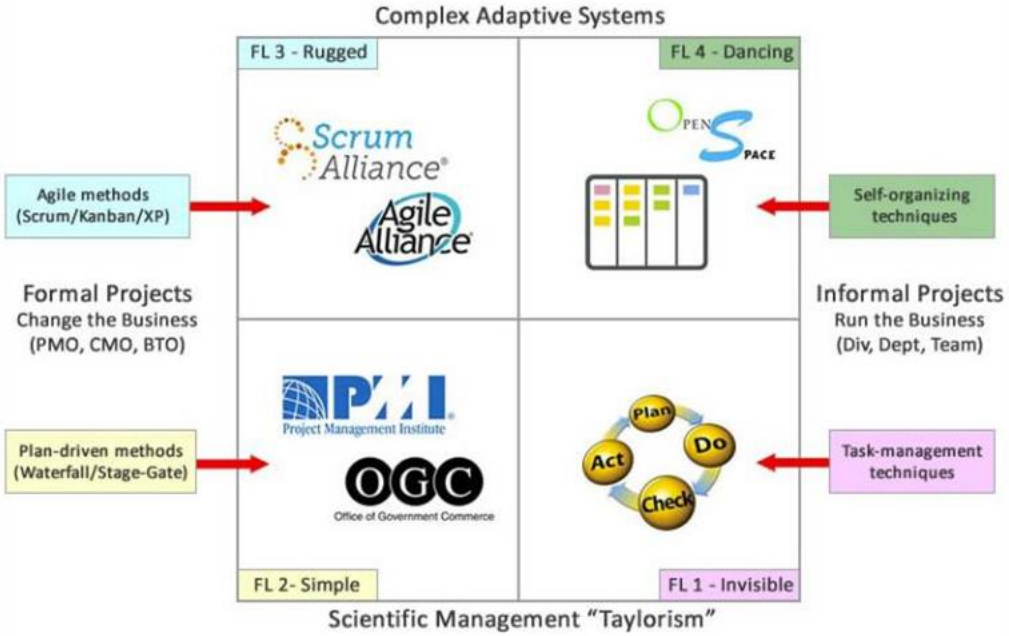
DIGITAL TRANSFORMATION: CHALLENGING THE STATUS QUO

The change that businesses face and the need to act are no longer viewed as periodic episodes that are undertaken from time to time in otherwise stable working environments. Organizational change and business agility have now become the new norm.

The “change the business, run the business” dual mindset is rapidly being replaced with a broader mindset in which initiatives ubiquitously exist throughout the organization in both “change the business” and “run the business” organizations.

During this session, we will be exploring how organizations are able to move though different levels of organizational maturity.



PRESENTERS

Mark Miller
Account Executive
Leveraging his background in software engineering, Mark has helped clients from various industries roadmap their digital transformations.

Keith Duncan
Customer Success Management
PPM Practice for NPD
With more than 20 years of product life cycle management consulting in tow, Keith is passionate about implementing Stage-Gate, roadmapping, and portfolio management solutions.

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EMPOWERING CHANGE MANAGEMENT WITH ON DEMAND TRAINING

In the ever-changing business landscape we have been experiencing, rolling out a new solution has become increasingly difficult.
Ensuring end user adoption is more important now than ever, spanning across both on site and remote employees.
Using our on-demand training solution, you can empower your team and accelerate the time to value of your Planisware solution

PRESENTERS

Dan Sassi
Director of Training Solutions
As Director of Training Solutions Dan leverages his technical background and years of consulting experience to implement and lead training related initiatives at Planisware.

Victoria Murphy
Training Consultant
With consulting experience spanning multiple industries, Tori is a Training Consultant splitting her time between developing and delivering training materials and implementing valuable solutions for our client base.

Empower your team fast with Start+

Deliver tailored learning to scale employee onboarding and ensure the success of your project

CONTACT US

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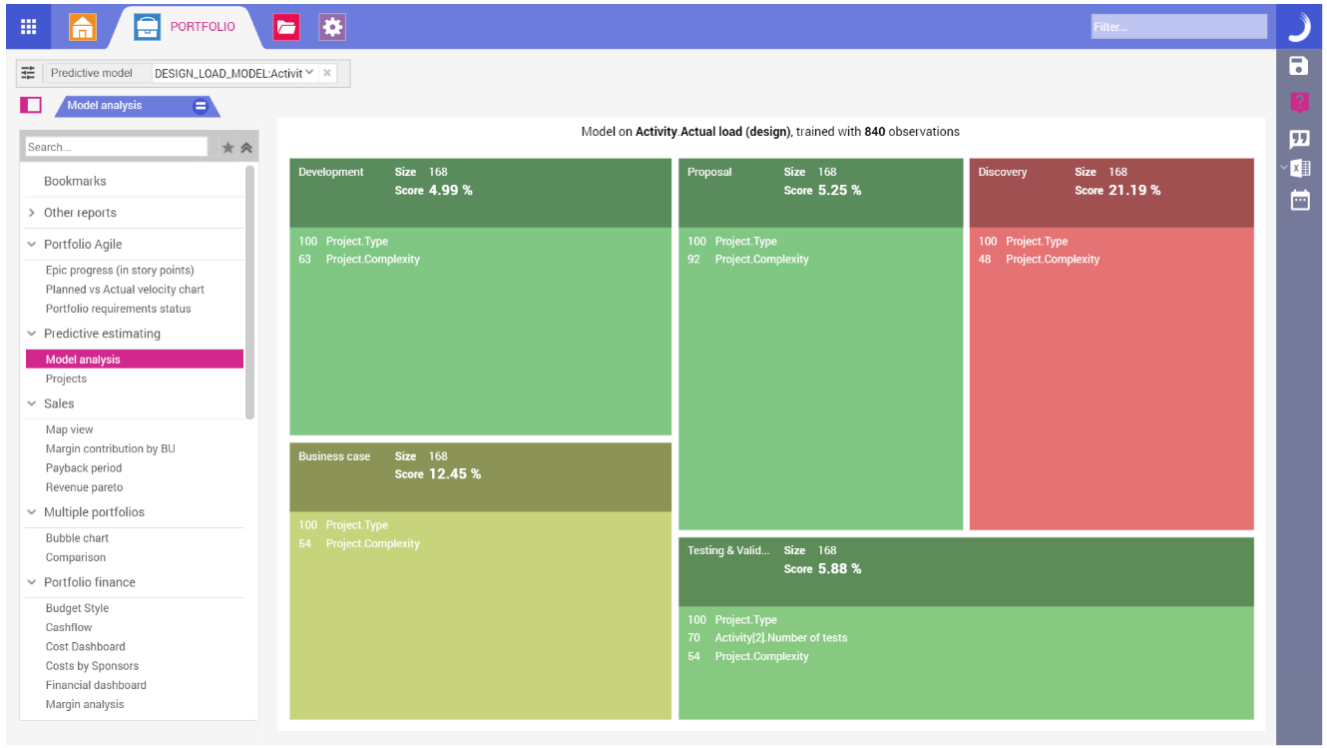
HOW CAN AI POWER PPM?

The latest edition of Enterprise E7 expands on AI capabilities to bring you the cutting edge that Planisware has to offer in the AI space. Join us on this live to take a closer look at the following new and/or improved capabilities.

On the Agenda:

- Predictive modeling
- Determining key drivers for parametric estimations
- Identifying false/bad data
- Interacting with projects on-the-go with a smart assistant
- How you can begin to think about using AI in Planisware



PRESENTERS

Garrett Shannon
Solutions Engineer
Garrett is a Solutions Engineer, with more than three years of Planisware experience and bringing expertise from manufacturing and healthcare.

Mariana D'Apuzzo
Solutions Engineer
A seasoned Solutions Engineer, with 6+ years of experience, Mariana has helped organizations design and successfully implement PPM solutions in both Financial and R&D Departments.

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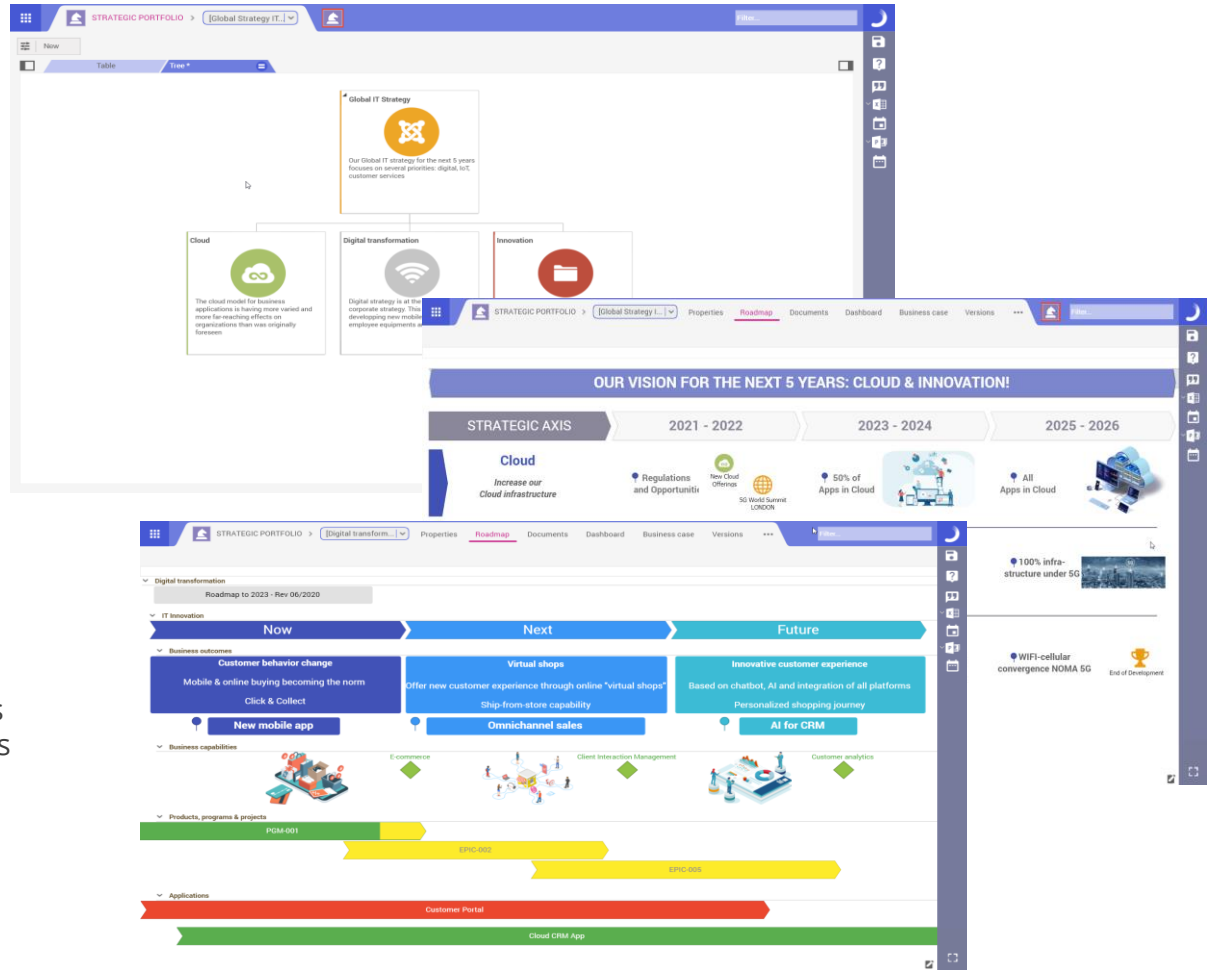
HOW TO BUILD A BETTER STRATEGIC PLAN - WITH DATA YOU ALREADY HAVE

Every company has a strategy. But how do know if your portfolio is aligned with it? If you can't draw the lines between strategy and execution, you can't assess impact of changes to either. The good news – You already have the data you need to build a better strategy aligned with and connected to portfolio and execution.

On the Agenda:

- **SEM – Strategy Execution Management**
  Looking at perspective of Business Strategist
  - How do we formulate and communicate a strategy?
  - How do we pivot and adapt in the face of change/disruption
- **EPPM**
  - Looking at perspective of Portfolio Manager
  - Can be supported by Portfolio Express
- **IIPA – Integrated IT Portfolio Analysis**
  - Need to integrate insights from Enterprise Architect



PRESENTERS

Pierre Hulin
VP, Client Solutions
After more than a decade with Planisware in various roles, Pierre is now focused on ensuring Planisware remains ahead of the market's most critical needs, and delivering the highest value to its customers

Jeremy Scully
Director, North & Latin America
For 15 years, Jeremy has served in multiple Lead Generation, Marketing and Sales Management roles to help open new markets such as NPD, IT and PC&E.

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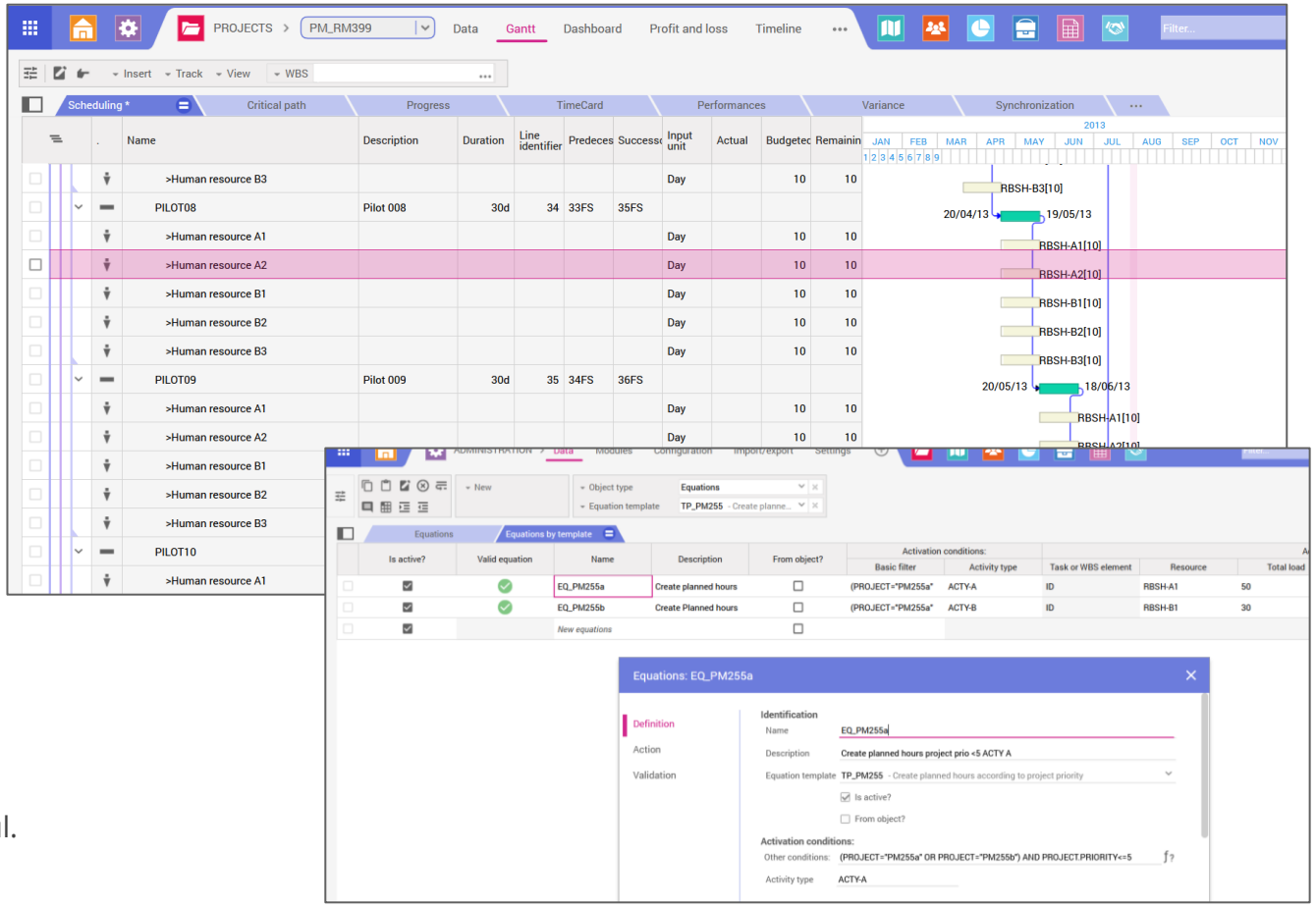
IMPROVING FORECAST ACCURACY THROUGH ADVANCED TUNING TECHNIQUES

Does your forecast accuracy depend on the qualitative techniques of key experts? In this session you will see how Planisware Enterprise can be used to increase forecasting accuracy through algorithms and machine learning techniques, reducing the strain on key individuals and allowing forecast knowledge to be accessible to all.

On the Agenda:

- Manual forecast tuning
- Parametric estimation
- Predictive analysis



PRESENTERS

Heidi Guenther
Solutions Engineer
Heidi is passionate about helping customers achieve data driven insights to better understand their portfolio and make effective strategic decisions.

Ryan Hill
Customer Success Manager
Ryan has a solid track record of supporting Planisware customers helping them to achieve their strategic business objectives. Ryan is passionate about building long term relationships with clients and helping them to be successful.

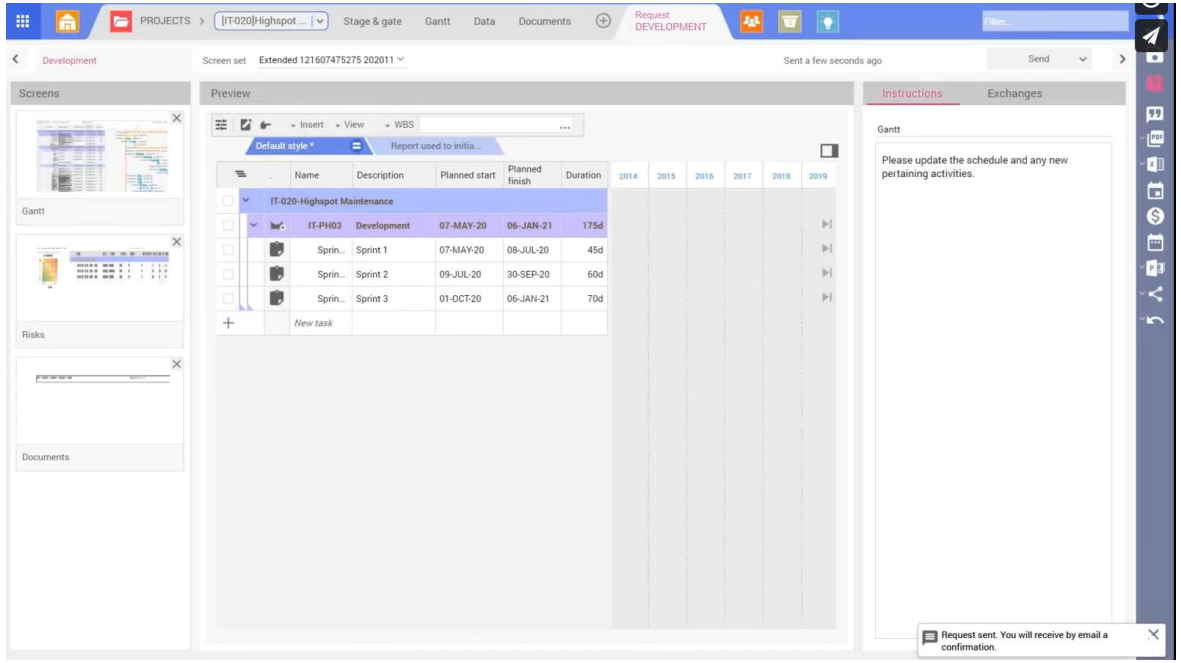
IMPROVE SUPPLIER & CONTRACTOR COLLABORATION WITH PLANISWARE

Collaborating with suppliers on on-going projects is very often challenging. Project Managers have to manually request updates to various stakeholders, most often via email, and then integrate the feedback into Planisware. It is not only tedious and time consuming but also putting your organization at risk of a data confidentiality breach since email communication is very vulnerable.

In this session, learn how to leverage Planisware Extended to securely work with your partners and subcontractors by sharing information via the Planisware app and consolidating data seamlessly in the Cloud.

On the Agenda:

- Demonstration of Extended Enterprise
- Review of the Cloud Architecture that enables Extended Enterprise
- Case Studies



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Pierre Hulin
VP, Client Solutions
After more than a decade with Planisware in various roles, Pierre is now focused on ensuring Planisware remains ahead of the market's most critical needs, and delivering the highest value to its customers

Gilles Almeras
Account Executive
Gilles has more than a decade of PPM experience, selling and building enterprise-wide applications for small & large companies. Enthusiast and open minded, he is passionate about solving complex business problems with the use of data, technology & common sense.

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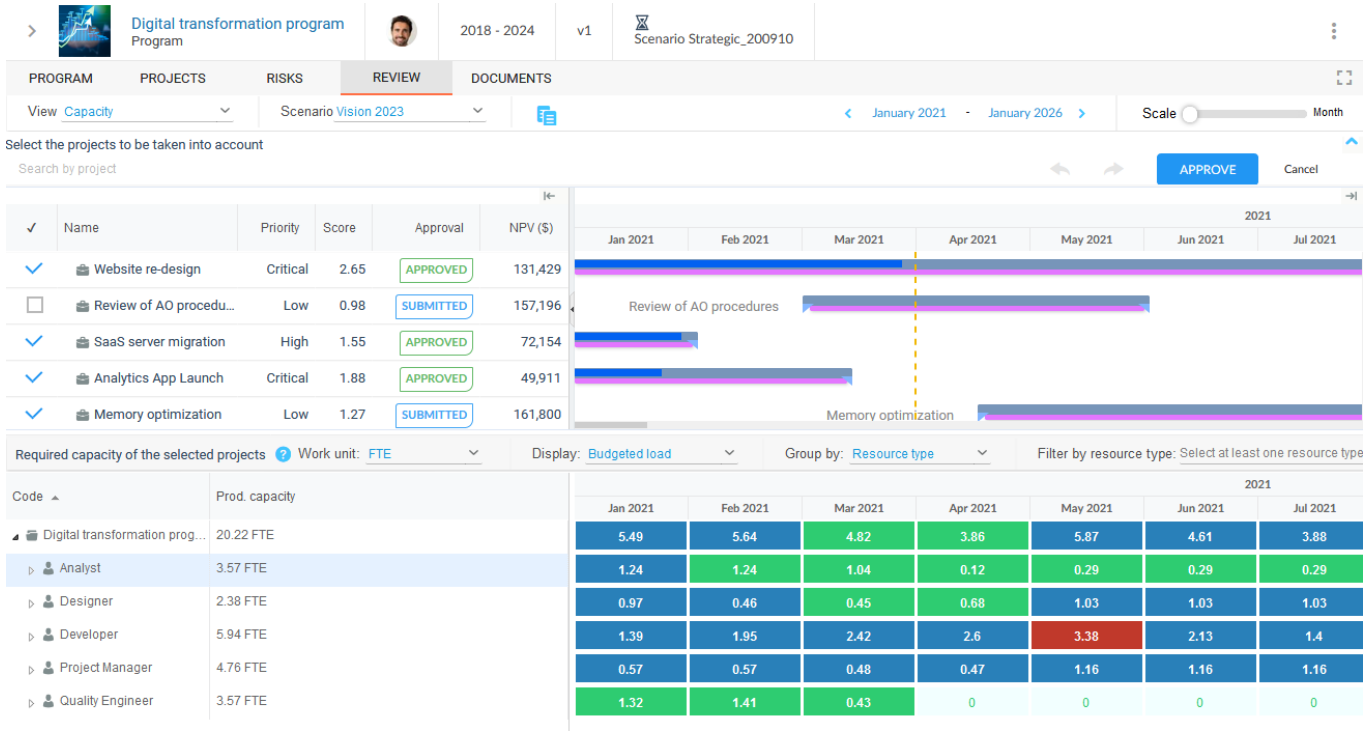
INVESTMENT PORTFOLIOS: ENHANCE YOUR PMO

Investment Portfolios aim to help PMOs determine which projects and ideas are worth your investment. By assessing project schedules, financial plans, and resource plans through simulation analysis and scenario comparison, your PMO will be able to determine if and when projects should be executed.

On the Agenda:

- Portfolio Consolidation
- Scenario Comparison
- Simulation Analysis
- Project Business Case
- Financial Planning
- Resource Planning
- Project Scheduling



PRESENTERS

Charles Marquet
Orchestra Solutions Architect
Charles is a Solutions Architect with over five years of experience implementing Planisware Enterprise and Orchestra in a variety of industries.

Michael Heinzelmann
Director of Professional Services
With more than six years of Planisware experience, Michael has helped domestic and international organizations design and successfully implement Orchestra to maximize their PPM potential.

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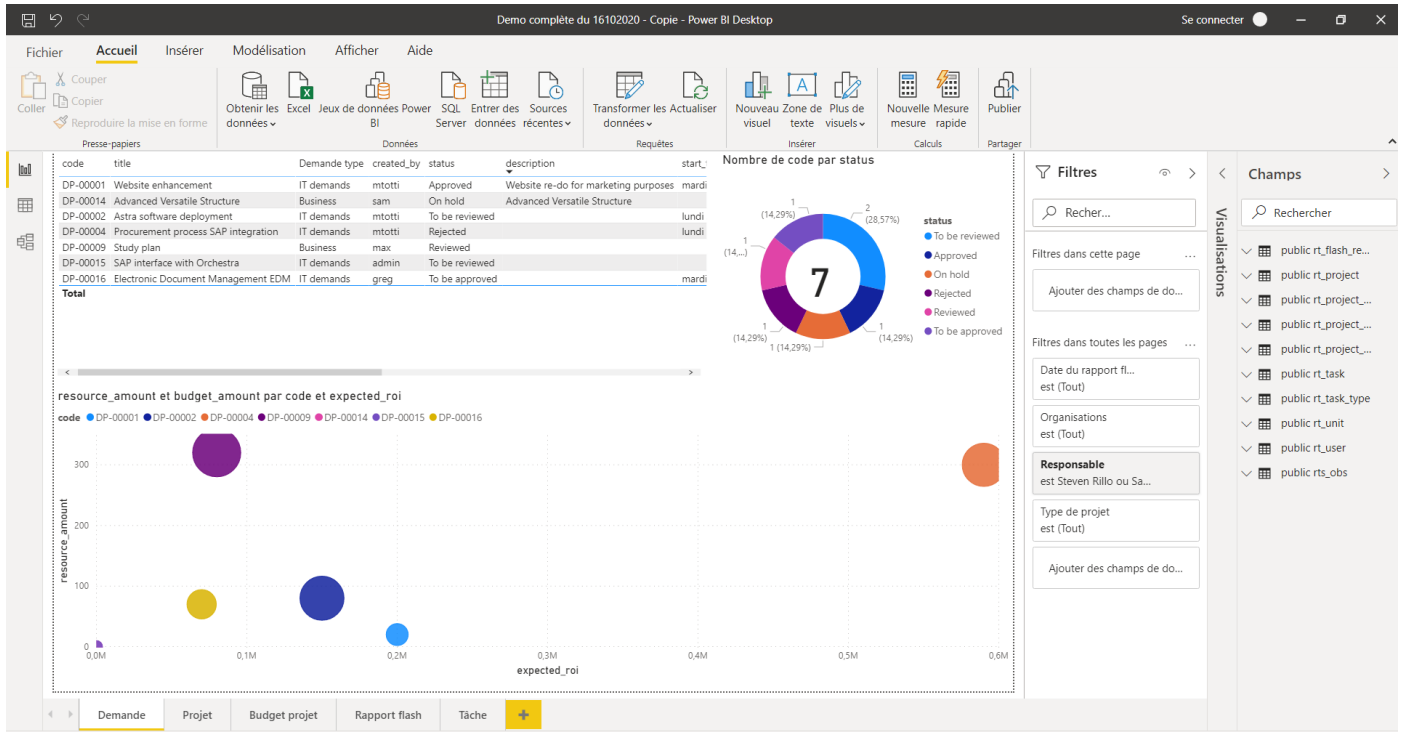
TURN DATA INTO ACTIONABLE INSIGHTS WITH ORCHESTRA ANALYTICS

Learn how Orchestra Analytics both enhances internal reporting capabilities and, through configuration with powerful BI engines, transforms raw data into interactive visualizations, empowering your team to draw impactful insights and share real-time stories about your business.



PRESENTERS

Florian Lemarquand

Technical Consultant

Leveraging his background in software engineering, Florian has helped clients from various industries configure their Orchestra environments to make it their own.

Tara Rastogi

Account Executive

With over 5 years of experience as an Account Executive in the software industry, Tara has advised her clients and enabled them to achieve their business objectives.

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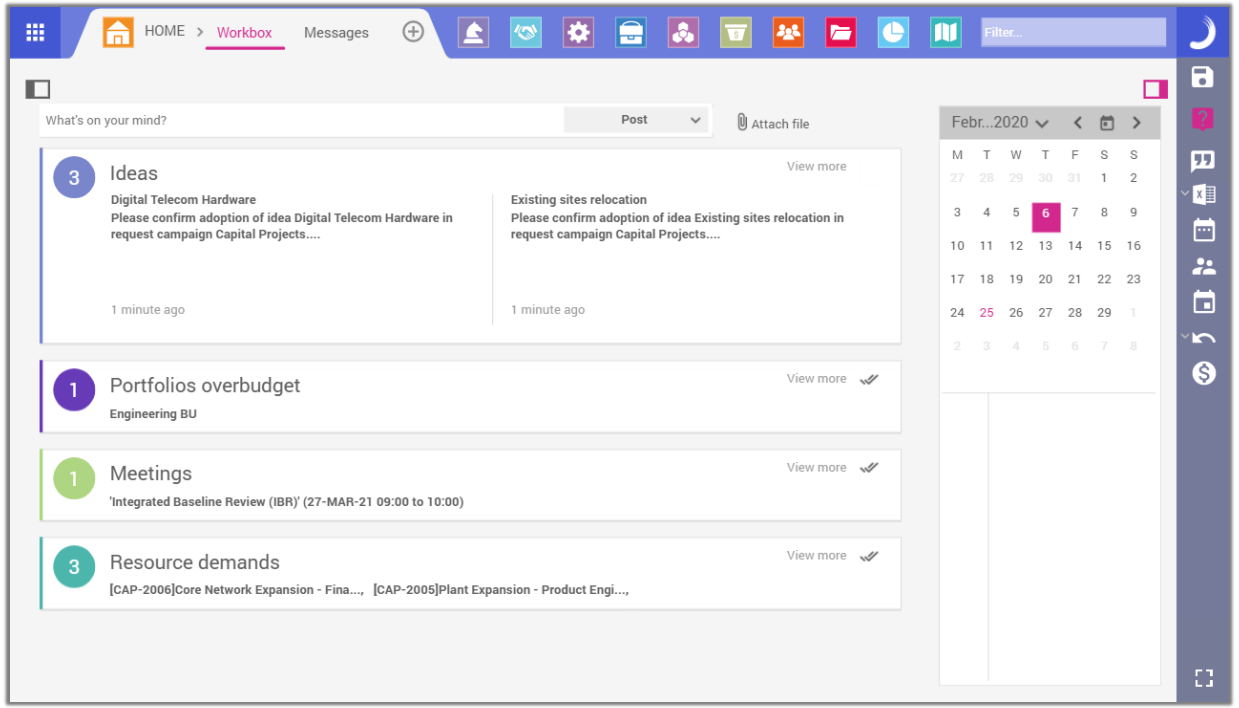
WHAT'S NEW IN E7?

Planisware's flagship solution features a user interface redesign, no-code deployment, an Enterprise Architecture module, and more. The renovated UI incorporates Google Material design principles to create a smooth user experience, fostering system adoption and increasing productivity. Join us on this live to take a closer look at the following new and/or improved capabilities.

On the Agenda:

- New and improved UI/UX
- Talk with Teams
- Enterprise Architecture
- New integration capabilities (Azure DevOps, BIM, Aha)
- Capital Requests
- Improved Mobile Application
- Strategic Portfolio Management
- New resource conflicts (TBD)



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Solutions Engineer
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Mariana D'Apuzzo
Solutions Engineer
A seasoned Solutions Engineer, with 6+ years of experience, Mariana has helped organizations design and successfully implement PPM solutions in both Financial and R&D Departments.

WHAT'S NEW IN ORCHESTRA?

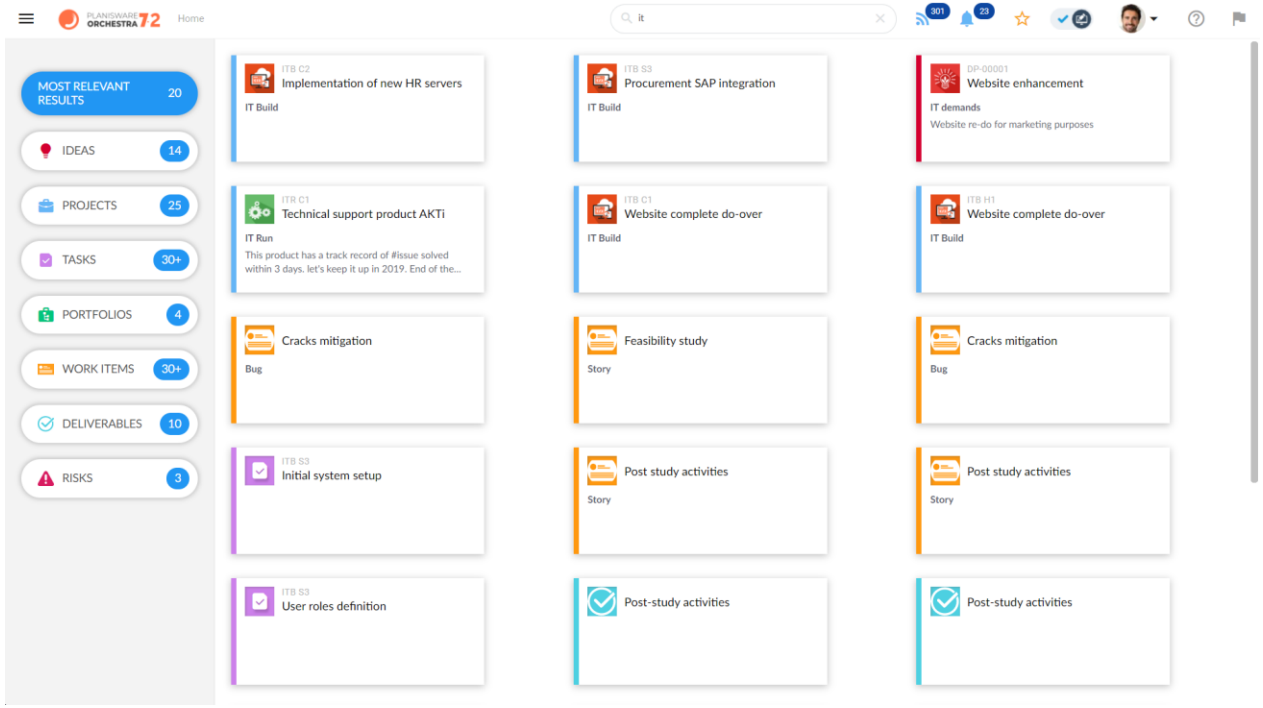
Join our Orchestra keynote to explore the latest collaboration features Orchestra has to offer or discover how our turn-key offering can help you unlock the potential of PPM by promoting simpler and better user engagement.

During this live session you will get a first look on our upcoming v7.2 release as well as a sneak peek on our roadmap.

PRESENTERS

Loic Martinot
Orchestra Director of Client Solutions
As our Orchestra product owner, Loic is ensuring the success of customers leveraging our solutions across multiple industries

Tara Rastogi
Account Executive
With over 5 years of experience as an Account Executive in the software industry, Tara has advised her clients and enabled them to achieve their business objectives.



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